



CASE STUDY

COMPANY

NITOR INFOTECH PVT. LTD.

Having 13+ stores in Pune, India

Category : IT Industry

CHALLENGES

Presence : Across India

YRC Scope of Work : Retail Domain Consulting

YRC SOLUTION

IMPACT



CASE STUDY

COMPANY

- Nitor Team was working on Retail Analytics products wherein data of companies across the world (Especially USA & Europe) were shared in databank. They faced 02 major challenges:

CHALLENGES

- Understanding EYC insight solution and product portfolio in detail
- Document current understanding of the product lines - Create knowledge base (business insights) at micro level, for the team working on the products
- Connect the product lines and create the overall view for the symphony EYC retail ecosystem
- Gap analysis for the product lines
- Comparative analysis for the competitor product lines
- New Product Development, which shall add value to the end users of these products

YRC SOLUTION

IMPACT



CASE STUDY

COMPANY

- YRC Team analyzed & decoded the existing products, to give Nitor Team, the retail business insights on how the product was helpful for the end users.

CHALLENGES

- YRC successfully suggested new product development (NPD) from the existing data source, which could add value to the business of the end user.

YRC SOLUTION

- YRC Team designed customized training module as per the TNA on "Retail Business Domain Training" and "Product Training"

IMPACT



CASE STUDY

COMPANY

- "Retail Business Domain Training" and "Product Training" helped Nitor to increase productivity, creativity & understanding of the team working on the project.

CHALLENGES

- Nitor Team was able to add value to the product that they were working on.

- **Turn Around Time : 05 Months**

YRC SOLUTION

IMPACT